Welcome Message from Mayor Henry

Welcome to the City of Oshawa—a dynamic and growing city that offers the amenities and opportunities of a thriving urban centre combined with the lifestyle of a connected community, and features a diverse culture, unrivaled transportation infrastructure, affordable living and great employment opportunities.

The Oshawa Community Profile highlights our many achievements, opportunities and presents a compelling business case for investing in this amazing city.

With a growing population of 161,000 residents, Oshawa is located in the Greater Toronto Area—the largest metropolitan area in Canada, and we are the largest municipality in the Durham Region area.

Oshawa is proud to be home to three established post-secondary institutions, many international businesses, long standing family owned businesses and innovative start-up entrepreneurs. Companies that are located in Oshawa enjoy access to a highly skilled workforce, connected infrastructure, state-of-the-art research facilities and a business-friendly environment.

Our integrated transportation network, which includes highways 401 and 407, the Oshawa Executive Airport, CN Rail & CP Rail and the Port of Oshawa Seaway, easily moves people and products locally, regionally and around the globe.

Mayor John Henry

The Oshawa Advantage

Our local business community thrives on Oshawa’s Talent, Access and Value:

Talent Oshawa welcomes thousands of bright minded full-time students studying at three top ranking post-secondary institutions: Durham College, Trent University Durham and the University of Ontario Institute of Technology (UOIT). Market-driven education for today’s industries coupled with globally renowned research facilities show why our graduates are sought after by top companies.

Access Oshawa businesses enjoy access to a connected and integrated transportation system. Oshawa’s roads, rail, seaway, air and commuter services ensure passengers and freight have convenient access to North American and global markets.

Value Oshawa companies benefit by being a business in Ontario, Canada. According to KPMG 2016 Competitive Alternatives, Canada has one of the lowest costs of doing business in the world, including a very generous R&D tax treatment and the second lowest business costs among the G7 countries. Locally, Oshawa offers development incentives, affordable real estate and business-friendly services.

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Located on the north shore of Lake Ontario, Oshawa is Durham Region’s hub for business, transportation, education and entertainment and the gateway to the Greater Toronto Area (GTA).

### Distance to Major Centres

<table>
<thead>
<tr>
<th>City</th>
<th>Distance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toronto, ON</td>
<td>60 Km/37 mi</td>
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<tr>
<td>Buffalo, NY</td>
<td>222 Km/138 mi</td>
</tr>
<tr>
<td>Washington, DC</td>
<td>841 Km/522 mi</td>
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<tr>
<td>Ottawa, ON</td>
<td>392 Km/243 mi</td>
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<td>Windsor, ON</td>
<td>410 Km/254 mi</td>
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<tr>
<td>Atlanta, GA</td>
<td>1,198 Km/799 mi</td>
</tr>
</tbody>
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### Access and Connectivity

Oshawa’s transportation infrastructure gives the city North American and global market reach. Oshawa is seeing new investments in transit, including the recent expansion of Highway 407 and the recent announcement of building two new GO Train stations in Oshawa and a Multimodal Transit Hub in Downtown Oshawa.

#### 400 Series Highways

Oshawa has two 400 series highways, including 22 new kilometers of Highway 407, which opened 2016:
- Highway 412 (a 10 kilometre north-south highway that connects Highway 407 to Highway 401).
- By 2020, the remainder of Highway 407 (from Highway 418 to Highway 35/115) and Highway 418 (a 10 kilometre north-south highway from Taunton Road to Highway 401) are scheduled to open to traffic, completing the project.

#### Port of Oshawa

This intermodal deep-water seaport handles everything from steel and asphalt to road salt and grain. The Port of Oshawa is Durham Region’s gateway to world markets through the St. Lawrence Seaway. This national deep-sea port has handled over 500 vessels and shipped more than 3 million tonnes of cargo over the past decade. On average, the port handles $23 million worth of cargo annually.

### Oshawa Executive Airport

Oshawa is the only airport in Durham Region and the only entirely executive airport in the Greater Toronto Area. Open 7 days per week and 365 days per year, the Oshawa Executive Airport is conveniently located within a short distance to other major transportation modes including CN/CP Rail, VIA Rail, GO Transit, Highway 401 and Highway 407.
Diverse Economy

The City of Oshawa has transformed its economy in recent years which reflects the knowledge-based employment needs of our future. While manufacturing remains a strong area of employment in the city, health services jobs have increased by a staggering 45% over ten years. Similarly, educational services jobs have increased by an impressive 39% over the same period. These new and emerging sectors now represent 26% of Oshawa’s total employment base. Sector diversity and accelerating population growth has created sustained economic stability for our community and a solid foundation to build upon. The University of Ontario Institute of Technology, Durham College, Trent University Durham & Queen’s University lead the way by providing a growing stream of exceptional talent into our market every year.

Talent is the #1 factor companies look for in choosing a location.
Northwood Business Park is currently being serviced and zoned to allow for employment uses. This undeveloped 650 acre park is close to UOIT/Durham College, Highway 407 and Oshawa Executive Airport.

Software and Informatics Research Centre—A new $33.5 million Software and Informatics Research Centre (SIRC) at UOIT is under construction. The SIRC will be a hub for research in health and business analytics, IT security, networking, gaming, and software engineering.

Centre for Advanced Research, Innovation and Entrepreneurship (CARIE) —On the drawing board is UOIT’s announced plans for a new $100 million Centre for Advanced Research, Innovation and Entrepreneurship (CARIE). CARIE will act as a catalyst for a new cluster for advanced manufacturing, research and development in strategic industries.

Centre for Collaborative Education (CFCE)—Durham College has broken ground on its $35 million new Centre for Collaborative Education. The 75,000 square foot building will embody the College’s commitment to working with its partners to create a new facility where students, employees and the broader community can work together in ways that transcend the traditional concepts of education.

Oshawa had a 13.1% surge in job growth in 2016, a tremendous increase in employment that represents more than 10,000 new jobs. Oshawa’s economy is forecasted to grow by approximately 2.5% in 2017 and 2018 according to the Conference Board of Canada. This growth will be driven by manufacturing, business services and transportation & warehousing.

One thing that Oshawa does not lack is room to grow. While other GTA markets are often restricted by a lack of space within their urban growth boundary for new commercial and industrial development, Oshawa has space for 18% growth in industrial and commercial activity. Projects like the Windfields Business Park and the Northwood Business Park promise serviced, shovel ready employment land within a five-year timeframe.

Durham Region’s population is projected to grow to over 1 million residents by 2040, producing exceptional job growth of 24%, for total base of over 430,000 jobs.

RioCan is currently planning a 160 acre ‘Regional Retail Site’ in North Oshawa. This project will accommodate up to 1.5 million square feet of development, and is expected to begin in 2017.

Cleeve Technology International, a high-tech aerospace Oshawa company received a $10 million Chinese investment for their BRIC Engineered Systems division (BRIC), which designs and assembles robotic systems. With this investment, it will allow BRIC to fast track its new technology worldwide, while also allowing Cleeve to build another Oshawa manufacturing facility that will result in over 60 new, high-skilled jobs.

There are 13 employment areas in Oshawa differentiated by their unique qualities, characteristics and geographic location to the City. Together they comprise a total of approximately 2,700 acres of employment designated land which includes the Oshawa Harbour and Airport areas.

The Oshawa Centre recently hired 1,000 new full and part-time retail employees. $230 million redevelopment and expansion opened in 2016. In September 2016, General Motors announced an investment of $424 million for upgrades at the Oshawa Vehicle Assembly Plant.
The Kedron Planning Area is currently 85% under-development, with a planned capacity of 22,000 new residents on over 1,151 acres of land. This includes 7 new schools, several parks and nearly 4,000 homes and dwellings.

Windfields Planning Community is a mixed use neighbourhood, with a planned capacity of 13,000 residents. Estimated completion date: 2020

Medallion Development is a $600 million residential development consisting of apartment buildings and townhouses. With 2,200 units and 4,500 residents. Estimated construction start: 2018

80 Bond Street East 258 condominium unit 21 storey residential condo tower and 5,825 square feet of ground floor commercial space. Estimated construction start: Fall 2017

100 Bond development has broken ground for the construction of 239 upscale residential units with retail at grade

55 Mary Street North 331 student housing units. Includes an 18 storey residential tower and 1,216 square feet of ground floor commercial space. Estimated construction start: Fall 2017

Metrolinx and Infrastructure Ontario is proposing additional GO train service for the Lakeshore East corridor. Service to include departures every 15 minutes.

A Growing Community

As the GTA grows east, well-situated communities such as Oshawa, with existing and planned infrastructure, will continue to strongly appeal to homebuyers looking for more affordable housing options, while still within an efficient commuting distance from Toronto.

Oshawa’s accelerating population growth includes 13 new building permit records; exciting new developments with the capacity to accommodate the surge of growth in new residents are well underway. At a 10.9% annual average return over 5 years, Oshawa’s real estate return on investment is amongst the highest in Canada.

Oshawa had another significant year in building permit construction activity in 2016, seven records including two all-time achievements: the highest residential construction value issued in any month at $126.2 million and the highest number of single detached dwellings issued in any month with 203 permits.

Oshawa’s $454.9 million total construction value for 2016 was the third highest value on record next to 2015 and 2014, respectively. It included roughly $332 million in residential, $73.8 million in governmental/institutional, $43.5 million in commercial and $5.3 million in industrial construction values.

Single-Family Detached Home

<table>
<thead>
<tr>
<th>City</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oshawa</td>
<td>$659,351</td>
</tr>
<tr>
<td>Milton</td>
<td>$977,545</td>
</tr>
<tr>
<td>Mississauga</td>
<td>$1,253,748</td>
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<tr>
<td>Toronto</td>
<td>$1,561,780</td>
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<tr>
<td>Markham</td>
<td>$1,680,833</td>
</tr>
<tr>
<td>Richmond Hill</td>
<td>$1,835,719</td>
</tr>
</tbody>
</table>
Oshawa is part of an expanding automotive innovation cluster. General Motors Canada is adding 700 new engineering jobs, bringing the company’s engineering base to a total of 1,000 positions. GM plans to invest more into technologies like electric vehicles, and find ways to improve on fuel economy. General Motors is also working on self-driving technologies.

**Oshawa Residents: Major Fields of Study**

- **24%** Engineering, Architecture and related technologies
- **16%** Business, Management, and Public Administration
- **22%** Health and related fields
- **11%** Social and Behavioural Sciences and Law

**Labour Force**

- Oshawa Labour Force: 81,150
- Durham Region Labour Force: 373,326
- Toronto Region Labour Force: 3,380,000
- Ontario Labour Force: 7,487,200

**Spark Centre** began operations in 2010, focusing on earlier stage and pre-revenue technology start-up companies. The centre has advised over 700 companies in all facets of business, and has 19 professionals focused on helping clients achieve scalable revenue and long-term success. Spark clients range in focus and include wearable technology, clean tech, health tech, software and invention.

- **93%** of UOIT graduates are employed in their field of study within two years of graduating.
- **85%** of UOIT graduates receive experiential learning, making them ready to hit the ground running.
- **93.8%** employer satisfaction rating for Durham College graduates.

**CORE21** provides 11,000 square feet of versatile work and meeting space with all the needed business centre amenities such as Wi-Fi, a fully equipped communications and copy centre, and a lounge area with a wide range of refreshments.

It attracts entrepreneurs, big and small businesses, startups, community groups and those needing temporary space on a short or longer term basis in the heart of a revitalized downtown Oshawa.

In fact, it is home to more than 30 businesses and community groups. But CORE21 is more than just space. CORE21 was started in 2013 by several local businesses to improve the downtown community and see the entrepreneurial spirit thrive in the city.
**Cost Competitiveness**

Commercial and industrial lease/sale rates deliver exceptional value making Oshawa one of the most cost effective cities in the GTA. Excellent future development opportunities are supported by infrastructure and local incentives. Oshawa has zero City Development Charges on any land use in the Downtown and on industrial development. Oshawa is truly open for business.

**Community Improvement Grants**

Grant funding has been provided to over 10 businesses in the past year to help support improvements to facades, building interiors and/or upper-floor conversions to residential units.

The City of Oshawa offers funding programs to building and property owners:

- Urban Growth Centre Community Improvement Plan
- Brownfields Renaissance Community Improvement Plan
- Simcoe Street South Community Improvement Plan
- University and College Area Renaissance Community Improvement Plan.

Funding is available for various projects, including façade improvements, costs for environmental studies, and large residential projects.

**Top 3 cost competitive countries**

<table>
<thead>
<tr>
<th>Major Cost Factors</th>
<th>1</th>
<th>2</th>
<th>3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labour</td>
<td>Mexico</td>
<td>Canada</td>
<td>Italy</td>
</tr>
<tr>
<td>Facility Costs</td>
<td>Mexico</td>
<td>Germany</td>
<td>Canada</td>
</tr>
<tr>
<td>Transportation</td>
<td>Japan</td>
<td>Canada</td>
<td>Germany</td>
</tr>
</tbody>
</table>

**Corporate Income Tax Rates**

| Countries with the most significant increase in cost competitiveness (2012–2016) |
|--------------------------|-----------------|-----------------|-----------------|
| Canada                   | 10.1%           | 8.8%            | 10.1%           |
| Italy                    | 8.6%            | 10.1%           | 9.6%            |
| Japan                    | 15.3%           | 10.1%           | 10.1%           |
| Australia                | 13.8%           | 10.1%           | 10.1%           |

**Top 10 countries with the lowest business costs**

1. Mexico
2. Canada
3. Netherlands
4. Italy
5. Australia
6. France
7. UK
8. Germany
9. Japan
10. US
LHEARN Located in Lakeridge Health Oshawa, The LHEARN Centre (Lakeridge Health Education and Research Network) welcomes more than 1,800 students across a broad range of academic disciplines and has partnered with over 80 post-secondary institutions including Queen’s University, University of Toronto, UOIT and Durham College. The attraction and retention of high quality graduates and medical residents translates into quality care for our community. Using state of the art high fidelity patient simulators to train medical residents, staff and students, the LHEARN Centre offers one of the most advanced community hospital training environments in Canada. As a regional hub for clinical education and research, The LHEARN Centre continues to play a vital role in training the next generation of physicians and health care providers for our community.

By entering into an agreement with local academic institutions, Oshawa intends to become one of the first teaching municipalities in Canada, collaborating with partners to look at developing the city as a “living lab” for innovative solutions to urban issues.

Educational Assets

Oshawa’s economy has rapidly evolved into one which is grounded in academics, research and intellectual discovery. The City is host to four nationally and internationally recognized post-secondary institutions with a future estimated student population of over 25,000.

University of Ontario Institute of Technology (UOIT) Business leaders and investors need sophisticated expertise, a knowledgeable labour force and accessible research facilities to build their organizations. The University of Ontario Institute of Technology helps meet those needs. The university offers unique entrepreneurial curricula, along with funding support and industry guidance, to help students transform bright ideas into marketable products and services that energize Ontario and Canada’s marketplace. Its more than 75 career-focused and market-oriented graduate and undergraduate programs fosters advanced manufacturing, sustainable energy research and the development of smart communities. The university has more than 70 unique research facilities and a flexible, intellectual property model that makes it a dynamic resource for industry.

Trent University Durham Ranked as the top university in Ontario in the undergraduate category by Maclean’s, Trent University is consistently recognized for leadership in teaching, research and student satisfaction. Building on a tradition of academic excellence spanning over four decades, Trent University Durham-GTA offers a dynamic and rigorous educational experience rooted in the social sciences and humanities. Students at Trent University Durham-GTA enthusiastically speak of the unparalleled sense of community on campus and the opportunity to be involved in a vibrant and dynamic student experience.

Durham College Since 1967, Durham College (DC) has continued to put the student experience first. With campuses in Oshawa and the surrounding region, DC is celebrating its 50th anniversary in 2017, alongside its more than 11,000 full-time post-secondary and apprenticeship students, 1,400 full- and part-time staff and over 76,000 alumni. The college offers more than 140 full-time and eight apprenticeship programs through its nine schools –Based on experiential learning and market-driven course design, DC’s programs teach students the skills required to meet the demands of today’s job market. The college was named Top GTA employer for 6 years in a row and contributes to an estimated annual economic impact of $816.3 million in Durham Region. Named as one of Canada’s top 25 research colleges, DC also focuses on applied research through its Office of Research Services, Innovation and Entrepreneurship (ORSIE), working with small- and medium-sized businesses to help them innovate, commercialize and develop their ideas.
Downtown Oshawa Highlights

- 174,000 shoppers within a 5km radius & $103K household income (6% higher than Ont. average)
- Minimized business costs with the best business operational value of any downtown in the GTA
- 3,200 new downtown residential units proposed with 5,000 new residents expected (42% growth)
- Daily pedestrian foot traffic in downtown intersections of over 5,000 and growing
- Excellent proximity to high profile entertainment venues, concerts & sporting events

There are 3,244 new residential units proposed within the downtown core. A large percentage of these units are rental, student housing, or bachelor units, attracting the young, urban demographic that activates a downtown and attracts new investment.

Proposed Developments:

- 100 Bond Phase 1: 239 luxury rental suites (completed in February 2017)
- 100 Bond Phase 2A: 258 condo suites
- 100 Bond Phase 2B: 331 student housing units
- 157–163 Athol Street E: 188 student housing units
- Medallion Development Phase 1: 1,767 apartment and townhouse units
- Medallion Development Phase 2: 461 apartment and townhouse units

Projected Growth:

- Downtown population 2016: 11,863
- Downtown households 2016: 5,959
- New units proposed: 3,244
- Population increase once built: >5000
- An influx of 5,000 new residents represents a forty-two percent increase in population
Michael and Brodie Stanfield, the father and son duo behind Durham Region based startup, IFTech appeared on CBC’s Dragons’ Den and walked out with a $500,000 deal for 25% stake in the company for their ARAIG gaming suit.

IFTech is leading the next generation of immersive gaming. Their first product, ARAIG (As Real As It Gets) is a high-tech, multi-sensory wearable gaming suit. Whether it is for gaming, training, virtual reality, augmented awareness or another market entirely, ARAIG delivers the most cutting-edge technology to its users.

Spark Centre provides advisory services to early stage or growing innovation and technology companies. Executive coaching, functional advisory, co-location, incubation and day to day operational support are just a few of the services available.

The organization’s Experiential Programs, Business and Advisory Services and Industry & Academic Partnerships are available to innovation and technology based businesses in Durham Region and Northumberland County.

CrossPlatform Cloud Technologies is focused on harnessing the best of the cloud and make it more accessible, easier to use, and to deliver increased levels of simplicity. Ranging from applications to increase day-to-day productivity to scaling business technology challenges, CrossPlatform is committed to making the cloud work for you. CrossPlatform is a proud member of Cohort 4 in the Thrive Accelerator Program at the Spark Centre, one of Ontario’s leading Regional Innovation Centre’s.
Oshawa ranked 2nd in the 2017/18 Top 10 Small American Cities of the Future as ranked by FDI Intelligence, a division of the Financial Times (UK).

Key Sectors

Oshawa’s Sector Analysis and Cluster Development Strategy was developed to reflect the city’s evolving economic landscape and to set a new direction for economic development initiatives. Throughout a number of community and business consultations, the study revealed five key sectors in Oshawa that are positioned with high potential for growth.

- Advanced Manufacturing
- Energy
- Health and Biosciences
- Information Technologies
- Logistics

Labour Force Per Sector

<table>
<thead>
<tr>
<th>NAICS Codes</th>
<th>Oshawa Jobs</th>
<th>Durham Region Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Manufacturing 31–33</td>
<td>6,622</td>
<td>19,557</td>
</tr>
<tr>
<td>Logistics 48–49</td>
<td>2,775</td>
<td>7,895</td>
</tr>
<tr>
<td>IT 51</td>
<td>771</td>
<td>3,581</td>
</tr>
<tr>
<td>Sustainable Energy 2212</td>
<td>364</td>
<td>8,795</td>
</tr>
<tr>
<td>Health Technologies 62</td>
<td>10,792</td>
<td>227,510</td>
</tr>
</tbody>
</table>

For Site Selectors

Oshawa’s Economic Development Services offers ED Tools, a comprehensive database providing the latest demographics, labour market information, utility and tax rates, lists of top employers, research centres and more. The database enables users to select information/statistics needed and can generate customized PDF reports. An inventory of available properties in Oshawa is also available. oshawa.ca/business oshawa.ca/siteselection
**Sector Profile Advanced Manufacturing**

**Highlights**
Oshawa is a leader in advanced manufacturing with local post-secondary institutions acting as an anchor to support a diverse base of technology driven companies. Oshawa companies are globally competitive and sustainable with innovative products across a wide spectrum of industries. Best recognized for automotive excellence, Oshawa companies also include food processors, aerospace and defense industries, robotics, and large metal fabricators.

**% Cost Advantage Relative to the US**
- Mexico: 13.9%
- Canada: 9.7%
- Netherlands: 8.4%
- Italy: 7.1%
- UK: 7.0%
- Australia: 6.5%
- Germany: 5.0%
- Japan: 5.0%

**Assets**
- ACE at UOIT (one of the world’s most sophisticated climatic wind tunnels that can test product life cycling and performance under the most intense and extreme weather conditions)
- Durham College School of Skilled Trades, Apprenticeship and Renewable Technology
- General Motors Canadian Engineering Centre
- Integrated Manufacturing Centre at Durham College
- OPG Engineering Building at UOIT

**Key Companies**
- BRIC Engineered Systems
- Cimetrix
- Cleeve Technology
- EHC Global
- Fresh Del Monte Produce
- General Motors of Canada

**Labour Stat**
Durham Region’s Advanced Manufacturing Labour Force: 19,557

Source: ESRI Data Modelling, 2016

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**Sector Profile Energy**

**Highlights**
Oshawa’s location within Durham Region (Ontario’s Energy Capital) coupled with the local presence of innovative companies and relevant post-secondary programs have established Energy Technology as a prominent economic sector for Oshawa. UOIT’s Energy Systems and Nuclear Science Research Centre is a 9,290 square-metre facility that houses the university’s unique-in-Canada education programs and research in geothermal, hydraulic, hydrogen, natural gas, nuclear, solar and wind energy technologies.

**Assets**
- Clean Energy Research Laboratory (CERL)
- Energy Systems and Nuclear Science Research Centre (ERC)
- Nuclear Simulation Lab
- OPUC — Solar Energy Management System (SEMS Project) — new technology pilot funded by NEDO of Japan
- Energy Systems Engineering Technology Program

**Key Companies**
- En-Pro International
- EV Fern
- Ontario Power Generation
- Oshawa PUC Networks

**Labour Stat**
Durham Region’s Energy Labour Force: 8,795

Source: ESRI Data Modelling, 2016

**Incentives and Financial Assistance**
- Conservation Fund
- Feed-in Tariff Program (Ontario Power Authority)
- NextGen Biofuels Fund (Sustainable Development Technology Canada)
- Save on Energy
- Smart Grid Fund
Sector Profile **Health and Biosciences**

**Highlights**
Oshawa is a growing and innovative health technology cluster built on the strengths of Lakeridge Health and its emerging research capacity. Oshawa’s top health care professionals and educators undertake cutting edge research, manufacture innovative products, provide public service in state-of-the-art facilities and prepare the next generation of family physicians and health care providers.

Oshawa is Durham Region’s hub for health technologies production, post-secondary education and primary, secondary and tertiary medical services.

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### International Cost Index

<table>
<thead>
<tr>
<th>Country</th>
<th>Index</th>
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<tbody>
<tr>
<td>Mexico</td>
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<tr>
<td>US</td>
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### Sector Profile **Information Technology**

**Highlights**
Information Technology (IT) is the enabler that facilitates growth across all other business sectors. With strong post-secondary institutional programming and research in IT security, adaptive technology and big data, IT enabled companies and entrepreneurs are well supported in Oshawa.

Spark Commercialization and Innovation Centre is available to assist innovative technology businesses to start-up, scale and grow. Spark Centre uses competitions, training, mentoring and connections to help technology based business reach their full potential. Spark Centre’s open concept co-working space called The Loft, is a 90 seat start-up incubation space in Core21 in Downtown Oshawa.

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### Labour Stat

**Durham Region’s Health Technology Labour Force:** 10,935

Source: ESRI Data Modelling, 2016

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### Assets

- Grandview Children’s Centre
- The Oshawa Clinic Group represents the largest multi-specialty medical group practice in Canada.
- Lakeridge Health
- Lakeridge Health Education and Research Network (LHEARN)
- Local post-secondary programs supporting Health Sector at Durham College, University of Ontario Institute of Technology and triOS College.

### Key Companies

- Orthodont
- Paradigm Clinical Trials
- Proxair
- Prosthetic Technologies

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### Sector Profile **Information Technology**

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### Labour Stat

**Durham Region’s Information Technologies Labour Force:** 3,581

Source: ESRI Data Modelling, 2016

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### Assets

- Spark Centre at Core21
- Gaming and Virtual Reality Laboratory
- Health Informatics Laboratory
- The Loft
- Hacker Research Laboratory
- OPUC Dark Fibre Optics
- Marketing Laboratory
- Networking Laboratory
- Communication Network

### Key Companies

- Conpute
- Cross Platform Cloud Technologies
- IFTech
- Concentrix
- Mojility
- Resource Software
- International (RSI)

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### Digital Services

<table>
<thead>
<tr>
<th>Country</th>
<th>International Cost Advantage*</th>
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<td>Mexico</td>
<td>34.4%</td>
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<td>Canada</td>
<td>26.0%</td>
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<tr>
<td>Netherlands</td>
<td>17.7%</td>
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<tr>
<td>Italy</td>
<td>16.5%</td>
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<tr>
<td>Australia</td>
<td>15.9%</td>
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<td>UK</td>
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<td>Japan</td>
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<tr>
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</tr>
</tbody>
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*relative to the US*
Sector Profile Logistics

Highlights
Oshawa offers all modes of transportation to move people and products locally, regionally and around the globe and is emerging as an integrated regional logistics and distribution hub for the GTA and eastern Ontario markets.

Assets
- Air: The Oshawa Executive Airport is an executive-level airport that can accommodate a range of aircraft – from small recreational planes and 20-passenger business jets to 70-passenger turbo prop commuters. Corporate travel and just-in-time freight services are expedited with the presence of Canada Customs and fixed-based aviation services (FBO). Toronto Pearson International Airport – Canada’s largest airport is located only 70 km/43 mi from Oshawa.
- Rail: CN Rail & CP Rail
- Roads: Highway 401 & Highway 407
- Seaway: Port of Oshawa accommodates any size or type of vessel that transits the St. Lawrence Seaway System. Port of Oshawa is fully intermodal with CN rail spur.

Key Companies
- Canada Cartage
- Mackie Transportation
- Pival
- Enterprise Airlines
- Oshawa Stevedoring
- CEVA Logistics

Labour Stat
Durham Region’s Logistics Labour Force: 7,895
Source: ESRI Data Modelling, 2016

Real Estate Rates
Oshawa’s industrial land prices and industrial lease rates are lower than most parts of the Greater Toronto Area with no municipal development charges.

2014—2015 | The number of logistics sector companies in Oshawa grew by 43%