



Multi-Modal Transportation and Logistics

Oshawa offers all modes of transportation to move people and products locally, regionally and globally. Oshawa is emerging as an integrated logistics and distribution hub for the Greater Toronto Area (GTA) and eastern Ontario market.

Oshawa offers direct **access** to the world's marketplace, a **talent** pipeline of college and university graduates and great business cost **value**.

Access

Oshawa is the largest municipality within the Region of Durham and the eastern gateway to the Greater Toronto Area (GTA). Oshawa's businesses enjoy direct access to Canada's largest market through a connected and integrated transportation system, offering all modes of transportation. Oshawa's roads, rail, seaway, air and commuter services ensure passengers and freight have convenient access to North American and global markets.

Distance to Markets and Borders

Downtown Toronto, ON

60 km / 37 mi

Toronto Pearson International Airport

70 km / 43 mi

Queenston, ON / Lewiston, NY (border)

184 km / 114 mi

Fort Erie, ON / Buffalo, NY (border)

218 km / 136 mi

Windsor, ON / Detroit, MI (border)

424 km / 263 mi

Montreal, QC

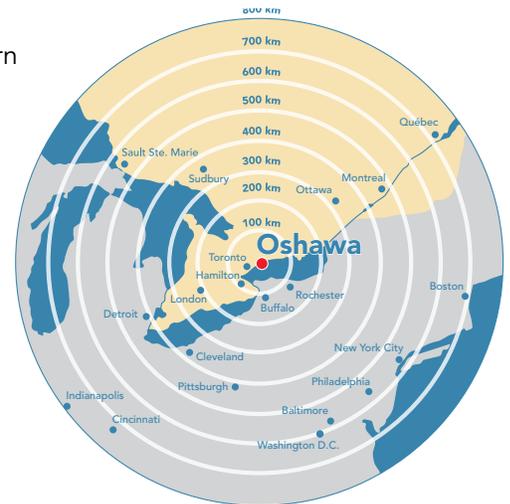
485 km / 301 mi

New York City, NY

804 km / 500 mi

Chicago, IL

865 km / 537 mi



Durham Region Educational Attainment



Total Population
Aged 25-64
349,954



College or equivalent
95,549



University
79,925



Bachelors Degree
44,415



Above Bachelors
Degree
20,833



Oshawa's population proportion of **Millenials, Generation X and Baby Boomers** is higher than that of the Province of Ontario.



Port of Oshawa is a **Major Economic Driver**. On average, the Port handles \$23 million worth of cargo annually, from salt and steel products to asphalt and grain. Over the past decade, the Port of Oshawa has handled more than 500 vessels carrying over 3 million metric tonnes of cargo. The movement of cargo through this inter-modal facility supports 294 jobs.

Assets

Roads Highway 401 links Oshawa with Toronto, Montreal, Ottawa Detroit and points beyond. The extension of Highway 407 is underway and will provide Oshawa with another point of access across the Greater Toronto Area in 2016.

Rail The transcontinental freight rail networks of Canadian National (CN) and Canadian Pacific (CP) service Oshawa's industrial areas and the Port of Oshawa. Oshawa is strategically located on the Montreal to Chicago rail corridor, a key link in the path of goods network. www.cpr.ca www.cn.ca

Seaway Accessible from April to December, the Port of Oshawa accommodates any size or type of vessel that transits the St. Lawrence Seaway System. Assets making the Port of Oshawa a logical choice for moving cargo into world trade zones include customs point of entry, equipment to handle all cargoes, 485 metres of total berth length, water depth of 8.2 metres, a large turning basin and a recently added CN Rail spur for the full multi-modal experience. www.portofoshawa.ca

Air The Oshawa Executive Airport can accommodate a range of aircraft – from small recreational planes and 20-passenger business jets to 70-passenger turbo prop commuters. Corporate travel and just-in-time freight services are expedited with the presence of Canada Customs and fixed-based aviation services (FBO) www.oshawa.ca/airport

In addition, The Toronto Pearson International Airport – Canada's largest airport is located only 70km / 43 mi from Oshawa. www.torontopearson.com

Talent

Oshawa offers a talent pool with over 3,175 local residents working in the Logistics Sector. The Region of Durham has 7,840 residents that are employed in the Logistics and Transportation Sector. Within a one hour commute, Toronto has a labour force of over 3 million people with 119,810 people working in the sector. Oshawa is located within the academic powerhouse of the Greater Toronto Area with a total of 10 post-secondary institutions.

Multi-Modal Transportation and Logistics Workforce Stats [Oshawa 2014]

Description	# of Jobs
Truck Transportation	1,075
Warehousing and Storage	625
Support Activities for Transportation	530
Postal Service	350
Couriers and Messengers	260
Rail Transportation	225
Air Transportation	110
Total	3,175

Source: Durham Workforce Authority

Talent Recruitment

Resources are available to assist companies accessing skilled professionals – from candidate pre-screening, job fairs, links to specialized training and training cost incentives. www.ditp.ca

Local Post-Secondary Institutions Supporting Multi-Modal Transportation and Logistics Sector

University of Ontario Institute of Technology (UOIT)

- Automotive Engineering
- Commerce
- Electrical and Computer Engineering
- Mechanical Engineering

Durham College

- Air Brake Endorsement Z
- Customized Corporate Training for the Logistics Sector
- Driver Training (A, D, F)
- Forklift Operator
- International Business Management
- Materials and Operations Management – Business Administration
- Operations – Business
- Overhead Crane Training
- Project Management
- Transportation of Dangerous Goods

triOS College

- Supply Chain & Logistics

Other

- Durham Truck and Forklift Driving School
- Ontario Truck Training Academy
- Transport Training Centres of Canada

Oshawa Companies	Durham Region Companies
Canada Cartage (Fleet outsourcing and supply chain provider)	BMW (Auto parts distribution)
Enterprise Airlines (Air charters)	Liquor Control Board of Ontario (Spirits/wines distribution)
Mackie Group (Logistics provider)	Makita (Hand tools distribution)
Oshawa Stevedoring (Logistics provider)	Sobey's (Food distribution)
Pival (Logistics provider)	Sony (Electronics distribution)

Value

Oshawa companies enjoy the benefits associated with doing business in Ontario, Canada. Canada offers a lower cost environment for Multi-Modal Transportation and Logistics companies than the USA, Germany, Italy, Australia or Japan, according to KPMG's Competitive Alternatives 2014. Canada has been globally recognized for its stable and sound banking system. Locally, Oshawa offers development incentives, affordable real estate and business-friendly services.

Incentives For Growth

- Apprenticeship Job Creation Tax Credit (AJCTC)
- Apprenticeship Training Tax Credit (ATTC)
- Employer Signing Bonus
- Investment Accelerator Fund
- Ontario Innovation Tax Credit (OITC)



Business Testimonial

Oshawa Port Authority

The Oshawa community is a great place for shipping. Few communities have been immune to global economic ups and downs; however, the Port of Oshawa has not only fared better than most, it has excelled. Being located along the H2O Highway, the Port of Oshawa delivers premium access to the eastern seaports of Montréal and New York and other North American markets through the Great Lakes Region and beyond to Europe and Asia. With access direct access to rail and Highway 401, Oshawa provides access to ship products, locally, regionally and globally – a truly intermodal transportation hub.

Donna Taylor

CEO and President
Harbourmaster

Oshawa Port Authority

portofoshawa.ca





In 2015, Oshawa launched its first Integrated Transportation Master Plan to guide future municipal transportation investments in infrastructure and create a citywide vision for the development of transportation priorities and networks.

Oshawa's Multi-Modal Transportation and Logistics sector occupies 3.16 million square feet of warehouse & distribution space. Oshawa has a selection of available buildings and serviced land with access to major highways, a deep water port, freight rail and airports. To view a listing of Oshawa's Available Land and Buildings, visit our website at www.oshawa.ca/business

The Oshawa CMA has the **2nd largest** proportion of college graduates in Canada
(Statistics Canada NHS 2011)



Connect With Us...

Oshawa's Economic Development Office provides information and services to help business grow and prosper. From real estate professionals and site selectors to business owners both large and small, our team can help facilitate your project and expedite the site selection process.

Whether you are just starting out, expanding, consolidating or relocating your company, you can rely on our team of professionals to help make your decisions easier, faster and more effective. We have the connections to help you with:

- site location assistance
- information and statistics
- streamlining the development approvals process
- business problem-solving
- business and community contacts
- industry and business networks
- access to community improvement incentives

We know that each client is unique and we tailor our services to meet your specific business needs.

Economic Development Services

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Oshawa's 5 Key Sectors

