

**Corporation of the City of Oshawa
2020 Budget
Supplemental Material**

INDEX

	Page No.
Oshawa Chamber of Commerce	1
2020 Amortization for Tangible Capital Assets.....	5
2020 Operating Reserve Summary.....	7
Debt Summary	8

Mission Statement

To continually support and promote the economic prosperity of our Members and our community by being the informed voice of business for Greater Oshawa.

Values

- Respect
- Transparency
- Integrity
- Innovation
- Inclusivity
- Education

History

The Greater Oshawa Chamber of Commerce (GOCC) has been a driving force for Tourism in Oshawa since the mid 1950's. In 1961, the Chamber operated a Tourism Trailer at the Corner of Simcoe and Bloor Street, at the same corner where since 1995 the Chamber operates the Tourism House in cooperation with the City of Oshawa. The Trailer was open during the summer months with Tourism inquiries handled at the Chamber office year-round.

In 1961, the City of Oshawa initially assisted with funding the trailer in the amount of \$2,500 per year. Today the long-established tradition of the City and the Chamber partnership continues with a shared cost arrangement of operating the Visitor Centre. In the 1960's the Chamber assisted with convention packages and attracting conventions to the City. A Chamber Tourism Committee was also instrumental in setting up the Canadian Automotive Museum.

Summer Visitor Centre

First opened in 1995, the summer Visitor Centre has been located in a permanent building at the corner of Bloor and Simcoe Street. The building is a renovated Model Home and is located on MTO property. The Oshawa Visitor Centre is open from 10:00 a.m. to 5:00 p.m., seven days a week, from the Victoria Day weekend in May to Labour Day.

The Greater Oshawa Chamber of Commerce staffs and manages the Oshawa Visitor Information Centre (TIC) in partnership with the City of Oshawa and takes great pride in its role as host to the multitude of visitors seeking tourism information and travel advice.

The Chamber of Commerce handles in excess of 6,000 Tourism related inquiries annually both at the Centre during the summer and at the Chamber office the balance of the year. We continue to see increasing numbers from Europe, China and individuals taking Day trips to the Region and this would be in part to the Regions tourism initiatives.

Year-Round Visitor Information Centre

Year-round the lobby area of the Chamber office has Visitor Information. A direct telephone line connects to the Visitor Centre and the Chamber office. Since 2000, the Chamber has provided Internet services for our Visitors at the Centre. We would like to purchase an iPad that can be affixed to the counter so tourists can interact on the iPad and get information include map information.

In 1999, to celebrate the City's 75th Anniversary, the Chamber had a Commemorative Coin made. During the millennium year (2000), the Chamber of Commerce created a Time Capsule project which was supported by community groups, schools, and business and is buried at Lakeview Park to be opened in 2100.

Central Counties Tourism Organization

The GOCC continues to work closely with the Durham Region Tourism staff.

Fall, Winter & Spring Visitor Information

The Greater Oshawa Chamber of Commerce operates the Visitor Information from its office at 44 Richmond Street West year-round and activity increases from Labour Day to the Victoria Day weekend in May. The Chamber offers Visitor Information from Monday to Friday and the telephone email services are monitored at the Chamber office during this period. The Chamber office pre-orders Visitor supplies and attends to any requests for information. The Chamber also distributes from the office year-round Visitor information to Visitor Centres throughout Ontario as well as sending out information packages as requested. The Chamber works with the local hotels and tourism businesses as well as community organizations, such as Peony Festival, Rib Fest, Durham College, Trent and Ontario Tech University and Lakeridge Health to supply Visitor Guides and City maps for upcoming events the organizations are hosting or for staff and students relocating to Oshawa.

Publications

The Chamber of Commerce commenced publication of a Relocation Magazine in 1994 which prominently profiles Oshawa. This magazine will be going into its 25th year of publication in 2019. In 2003, seeing a need the Chamber of Commerce introduced an Oshawa Visitor Guide which is hand out to the local area tourism sights and hotels as well as to Conventions and festivals that come to Oshawa. In 2019, the publication will be in its 17th year. Both publications are distributed to over 120 selected business and tourism locations and centres in the GTA and along the 400 series Highway throughout Ontario.

For over 25 years, the Chamber, in cooperation with Ontario Mapping publishes an annual City of Oshawa map. The map is distributed throughout the City of Oshawa and to visitors to our community for free.

The Visitor Centre

- Located minutes from the Simcoe and Ritson Road exits off Highway 401
- Handicap accessible
- There is a large Parking lot can facilitate Bus and Mobile homes
- Well landscaped grounds
- Information brochures, guides, and maps describing local sights as well as accommodations and restaurants.
- The Centre has information on regional and provincial destinations and accommodations which are annually requested by the Chamber

The guest book includes entries annually from visitors from around the world from as far away as Japan, China, Australia, Pakistan, Thailand, Great Britain, and Europe, as well as from across Canada and the United States.

The Chamber Office

- Located in the downtown core and minutes from the Simcoe and Ritson Road exits off Highway 401
- Well landscaped grounds
- Handicap accessible
- Information brochures, guides, and maps describing local sights as well as accommodations and restaurants.

Business Strategy

The operating year is January 1st to December 31st and the Greater Oshawa Chamber of Commerce funds the operating expenses until the City budget is approved. The City then advances its portion of the fee for service payments in two equal payments commencing in May and final payment in July.

The Chamber will continue to work with the City and the local tourism businesses to ensure that the visitors to Oshawa during the Pan Am games have a wonderful experience.

Summary

For close to 60 years, commencing in the early 1960's the Greater Oshawa Chamber of Commerce and the business community it represents has operated the Visitor Centre in partnership with the City of Oshawa. Well creating and maintaining "a top of mind" awareness with the travelling public through such vehicles as the internet, the Oshawa Visitor Guide as well as the Relocation magazine. The Chamber reinforces a positive visitor experience to those visiting the Centre and promotes Oshawa as an excellent place to visit and live. The Chamber promotes and highlights the many Festivals and events and the heritage assets in Oshawa and has always displayed unwavering civic pride.

**The Corporation of the City of Oshawa
2020 Operating Budget
Chamber of Commerce**

Description	2019 Projected Actuals	2019 Approved Budget	2020 Proposed Budget	2020-2019 Variance \$'s	2020-2019 Variance %
Personnel Costs	83,000	83,000	83,500	500	0.6
Program and Office Supplies	6,000	5,920	6,000	80	1.4
Professional Services	36,300	36,500	37,000	500	1.4
Agency Generated Revenue	(63,849)	(63,849)	(64,389)	(540)	0.8
City of Oshawa Grants	(57,910)	(57,910)	(58,450)	(540)	0.9
Total Chamber of Commerce	3,541	3,661	3,661	-	

Variance Explanations:

2020 Estimated Amortization for Tangible Capital Assets

In 2009, the City implemented accounting for tangible capital assets. Provincial legislation does not require non-cash expenses, such as tangible capital assets to be included in annual operating budgets. The information contained in this schedule is for disclosure purposes only and funding is not required.

<u>Functional Classification</u>	2020 Estimated Amortization
General government	2,857,440
Fire	1,153,467
Protective inspection and control	96,418
Building permit and inspection services	21,282
Roads - Paved	9,478,869
Roads - Bridges and Culverts	252,647
Roadways - Traffic Operations & Roadside	416,214
Winter Control - Except sidewalks, Parking Lots	308,815
Winter Control - Sidewalks, Parking Lots Only	135,951
Parking	1,068,094
Street lighting	772,085
Air transportation	606,644
Urban storm sewer system	2,106,028
Rural storm sewer system	346,562
Solid waste collection	491,943
Cemeteries	86,621
Non-Profit/Cooperative Housing	5,359
Parks	1,710,296
Rec Fac - All other	4,843,919
Libraries	1,184,502
Museums	232,768
Commercial and industrial (BIA)	596
Total Amortization	28,176,519

2020 Estimated Amortization for Tangible Capital Assets

In 2009, the City implemented accounting for tangible capital assets. Provincial legislation does not require non-cash expenses, such as tangible capital assets to be included in annual operating budgets. The information contained in this schedule is for disclosure purposes only and funding is not required.

Asset Class	2020 Estimated Amortization
General Capital Assets	
Land Improvements	441,173
Buildings	7,185,756
Machinery & Equipment	2,448,213
Vehicles	618,496
Other-Furniture	103,764
Other-Parks Misc	197,127
Other-Library Collection	642,246
Other-BIA	596
sub-total	11,637,370
Infrastructure Assets	
Land Improvements	1,426,052
Buildings	609,833
Machinery & Equipment	215,704
Vehicles	1,711,830
Linear Assets	12,363,187
Other-Parks Misc	212,543
sub-total	16,539,149
Total Amortization	28,176,519

2020 Operating Reserve Summary

Reserve	2019 Opening Balance	Transfers into Reserves (Note 1)	Transfers out of Reserves (Note 2)	2020 Opening Balance
17105 Building Permit Reserve	8,333,415	1,865,616	540,000	9,659,031
17108 Municipal Election	52,817	200,700	-	253,517
17122 Trees in New Subdivisions	708,683	6,343	50,000	665,026
17124 Urban Growth Centre CIP Reserve	395,290	150,973	526,066	20,197
17127 Arts & Culture	49,806	67,355	21,883	95,278
17130 Remuneration Reserve	6,584,585	4,648,227	3,606,396	7,626,416
17131 Revolving Energy Reserve	12,963	124,531	-	137,494
17135 Downtown Revitalization Reserve	-	650,000	-	650,000
17167 Insurance Claims	(307,577)	940,906	799,757	(166,428)
17197 Tax Rate Stabilization	3,686,248	1,419,571	94,391	5,011,428
17198 Tax Appeal Reserve	17,680,695	788,403	10,726,000	7,743,098
17199 Operations Reserve	5,352,505	609,263	332,500	5,629,268
Operating Reserves	42,549,430	11,471,888	16,696,993	37,324,325
17144 McLaughlin Library - Sick Leave	169,873	9,849	71,155	108,567
Reserve held on behalf of others	169,873	9,849	71,155	108,567
Note 1: Includes interest, contributions from tax levy, and other sources				
Note 2: Includes expenditures and commitments				

City of Oshawa Outstanding Debt Summary

Project Name	Borrowed/Committed Amount	End Date	Principal Balance at Dec 31/19	Principal Balance at Dec 31/20	Principal Balance at Dec 31/21	Principal Balance at Dec 31/22	Principal Balance at Dec 31/23	Principal Balance at Dec 31/24	Principal Balance at Dec 31/25	Principal Balance at Dec 31/26	Principal Balance at Dec 31/27	Principal Balance at Dec 31/28	Principal Balance at Dec 31/29
External Debt													
Delpark Homes Centre	26,000,000	2022	5,370,965	3,621,875	1,831,216	-	-	-	-	-	-	-	-
Delpark Homes Centre	2,435,000	2024	848,316	694,943	533,826	364,573	186,775	-	-	-	-	-	-
Delpark Homes Centre	2,160,000	2027	1,140,284	1,022,590	898,535	767,775	629,947	484,669	331,539	170,132	-	-	-
	30,595,000		7,359,566	5,339,408	3,263,577	1,132,349	816,722	484,669	331,539	170,132	-	-	-
Centre Street Parkade	1,800,000	2022	372,621	251,530	127,561	-	-	-	-	-	-	-	-
Northview Improvements	1,100,000	2022	228,379	154,379	78,620	-	-	-	-	-	-	-	-
Donevan	3,000,000	2022	619,035	417,216	210,602	-	-	-	-	-	-	-	-
Donevan	4,500,000	2024	1,567,731	1,284,290	986,537	673,750	345,170	-	-	-	-	-	-
	7,500,000		2,186,766	1,701,506	1,197,139	673,750	345,170	-	-	-	-	-	-
Tribute Communities Centre	33,000,000	2028	18,547,993	16,840,817	15,054,416	13,185,115	11,229,067	9,182,247	7,040,441	4,799,242	2,454,037	-	-
Tribute Communities Centre	12,060,000	2027	6,366,585	5,709,463	5,016,823	4,286,744	3,517,204	2,706,069	1,851,091	949,901	-	-	-
	45,060,000		24,914,579	22,550,280	20,071,239	17,471,860	14,746,271	11,888,316	8,891,532	5,749,143	2,454,037	-	-
Ontario Tech University	8,000,000	2024	2,787,077	2,283,182	1,753,844	1,197,778	613,636	-	-	-	-	-	-
Ameresco	7,460,000	2027	3,938,203	3,531,724	3,103,275	2,651,668	2,175,650	1,673,903	1,145,037	587,584	-	-	-
Harman Park Arena	2,500,000	2033	1,910,192	1,803,654	1,693,846	1,580,288	1,462,692	1,340,769	1,214,231	1,082,789	946,154	804,135	656,250
Consolidated Operations Depot	9,500,000	2033	7,258,731	6,853,885	6,436,616	6,005,097	5,558,232	5,094,924	4,614,078	4,114,597	3,595,385	3,055,712	2,493,750
Consolidated Operations Depot	7,000,000	2029	5,666,000	5,371,000	5,066,000	4,750,000	4,423,000	4,086,000	3,737,000	3,375,000	3,002,000	2,615,000	-
Consolidated Operations Depot	2,300,000	2031	1,885,000	1,743,000	1,599,000	1,453,000	1,304,000	1,153,000	999,000	842,000	682,000	518,000	349,000
	18,800,000		14,809,731	13,967,885	13,101,616	12,208,097	11,285,232	10,333,924	9,350,078	8,331,597	7,279,385	6,188,712	2,842,750
LED Streetlights	8,410,000	2026	6,015,000	5,196,000	4,366,000	3,523,000	2,666,000	1,794,000	906,000	-	-	-	-
Total Debentured Debt	131,225,000		64,522,113	56,779,548	48,756,718	40,438,789	34,111,374	27,515,581	21,838,416	15,921,244	10,679,576	6,992,847	3,499,000
Internal Debt (Interfund Notes)													
Fire Hall #6	3,325,000	2024	2,086,864	1,758,934	1,423,297	1,079,773	728,176	368,316	-	-	-	-	-
Airport Runway	4,000,000	2027	3,268,078	2,889,997	2,503,598	2,108,698	1,705,111	1,292,644	871,103	440,289	-	-	-
Parking Transponders & Equipment	470,000	2029	470,000	429,844	388,303	345,328	300,871	254,880	207,302	158,083	107,166	54,492	-
Total Interfund Notes	7,795,000		5,824,942	5,078,775	4,315,198	3,533,799	2,734,157	1,915,840	1,078,405	598,372	107,166	54,492	-
Loans													
Green Municipal Fund Loan (Ameresco)	1,721,603	2030	955,422	869,334	781,337	691,387	599,440	505,452	409,374	311,160	210,110	81,533	29,024
Total Outstanding & Committed Debt	140,741,603		71,302,477	62,727,656	53,853,252	44,663,975	37,444,971	29,936,874	23,326,196	16,830,775	10,996,852	7,128,872	3,528,024