



CONTRIBUTING TO CANADA'S ECONOMIC RESTART

PRESENTATION TO THE MAYOR'S TASK FORCE ON ECONOMIC RECOVERY

NAVIGATING COVID

- Keeping port staff, users and communities safe
- Liaising with Transport Canada & Public Health Agency of Canada to monitor vessel crews
- Maintaining Canadian supply chains
- Cargo volumes slightly decreased; land-side activity continues



ONGOING DEVELOPMENTS

- Sollio
- Petrocor tank demo





WHAT'S NEXT

CONTRIBUTING TO
CANADA'S
ECONOMIC
RESTART

HOPA PORTS

H O P A P O R T S

REGIONAL ECONOMIC IMPACT

- 40,000 jobs in Ontario
- \$3+ billion in cargo
- Support for key industries



ECONOMIC

OSHAWA PRIORITIES

Community Profile



Access and Connectivity

Located along the north shore of Lake Ontario, the City of Oshawa is the largest urban municipality in Durham Region and is the eastern gateway to the Greater Toronto Area (G.T.A.). Companies in Oshawa have quick and convenient access to Canada's largest consumer market of more than 5 million people and are located within a day's drive of more than 120 million Canadian and American consumers. With easy connections to multiple U.S.A. border crossings into New York, Michigan and Minnesota, Oshawa offers superior access to American markets.

Oshawa Deep Sea Port

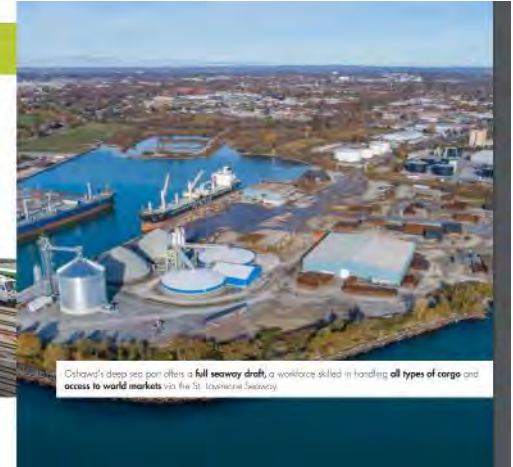
Recently inaugurated by the Hamilton Oshawa Port Authority (H.O.P.A.), Oshawa's deep sea port offers the benefit of full seaway draft, a workforce skilled in handling all types of cargo, and the importers and exporters, access to world markets through the St. Lawrence Seaway. Extending approximately 2,700 nautical kilometres into North America's heartland, the Great Lakes St. Lawrence Seaway System gives shippers the most direct water route to and from the continent's major industrial and agricultural markets.

Oshawa Executive Airport

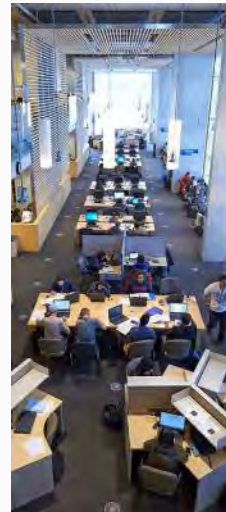
The Oshawa Executive Airport features a modern terminal, capable of facilitating corporate business travel and general aviation. The airport offers dual runways able to service a broad range of aircraft, modern navigational aids, hangar space and a variety of aviation services to meet business needs.

GO Train East Expansion

The proposed GO Transit rail expansion will provide train service to major population and employment centres in Oshawa—of which existing rail infrastructure. The proposed route includes two new commuter stations: Thorncliffe Corners and Central Oshawa Station (in the heart of downtown Oshawa).

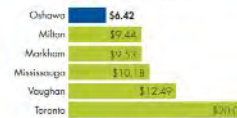


Community Profile



GTA Industrial Space Lease Rate

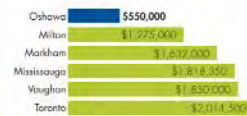
(average net asking rate/sq. ft.)



Source: CBRE, Metropolitan Toronto Industrial (Q1 2020)

GTA Industrial Land Sale Price

(average asking price/acre)



Source: CBRE Q1 2020

Industrial Municipal Tax Ratio Reductions

Lowering the Industrial Municipal Tax Rate has resulted in a 10.5% decrease in municipal taxation over 3 years on industrial properties.

Source: Region of Durham

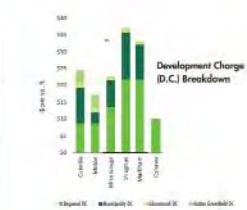


GTA Industrial Space Sale Price

(average asking sale price/sq. ft.)



Source: CBRE, Metropolitan Toronto Industrial (Q1 2020)

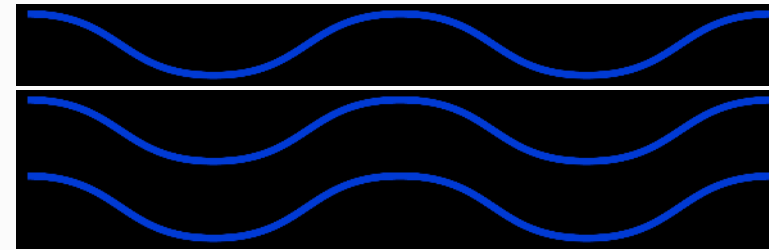


Cost Competitiveness

17

GOVERNMENT PRIORITIES

- Trade & export
- Green economy



INFRASTRUCTURE NEEDS

~ \$25m in needs identified

- Dockwall
- Dredging
- Navigation lighting
- Surfacing/stormwater
- Harbour road extension
- Office relocation
- Shed demolition





PROJECT:
PORT OF OSHAWA DEVELOPMENT CONCEPT

DRAWING:
SHORT TERM DEVELOPMENT

DATE:
APRIL 2020

SCALE:
1:2,500

DRAWN BY:
JW

CHECKED BY:
JW/SY/BF

DRAWING NO.:
02

LOCATION
S:\Engineering\DRAWINGS\Port of Oshawa\AND USE PLAN\Oshawa Land Use Plan\Concepting

LEVERAGED INVESTMENT OPPORTUNITIES

Sectors were looking at:

- Dry bulk: Salt, aggregate, gypsum
- Liquid bulk: fuels, food
- More ag: fertilizer, grain
- Steel for manufacturing & construction
- Cement fabrication
- Manufacturing-related project cargo

HAMILTON

HOPA Hamilton Oshawa Port Authority
@HOPApports

Construction is progressing well on Fluke Transportation's 50,000 sq. ft warehouse expansion at Pier 15. The roof is complete, the cladding **installation** is ongoing, and the new facility is on track for an end of September completion. [#PortProjects](#) [#Engineering](#) [#AgriFood](#) [#HamOnt](#)

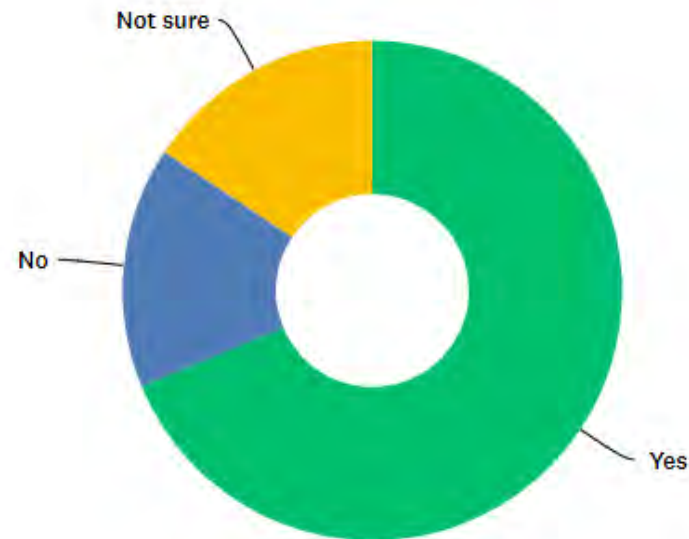


1:02 PM · Jul 9, 2020 · Hootsuite Inc.

AGRICULTURAL SECTOR DEMAND

Do you expect your production volumes to increase in the next 5-10 years?

Answered: 32 Skipped: 0

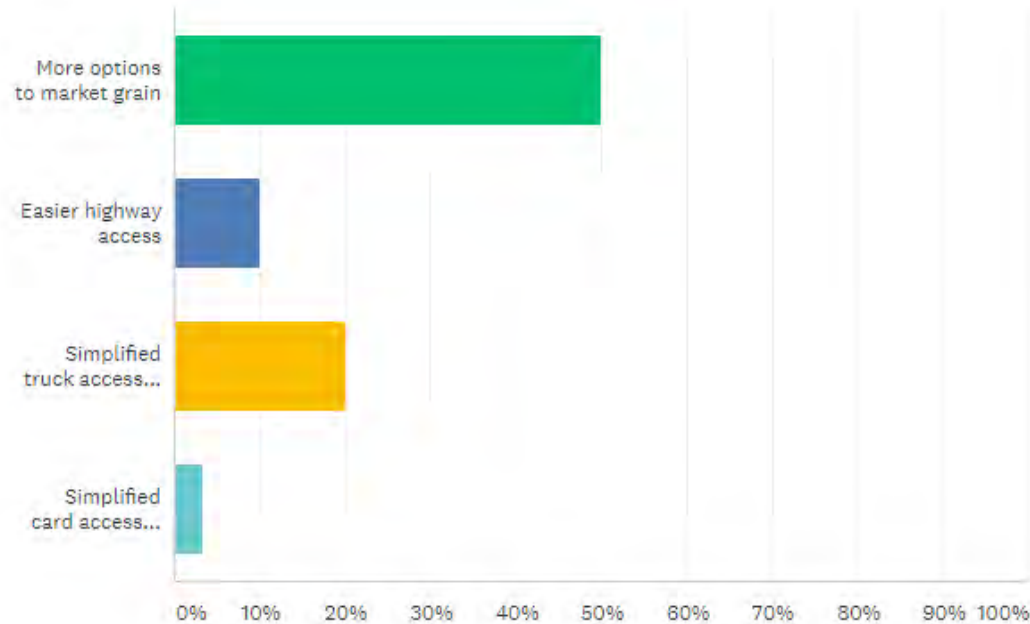


OPPORTUNITIES

AGRICULTURAL SECTOR DEMAND

How might service at the port be improved?

Answered: 30 Skipped: 2



LAND USE PLAN

LUP: WORK TO-DATE

- Engaged local government agencies, utilities, other stakeholders
- Obtained as-constructed drawings, environmental reporting, orthographic photography,
- Retained local OLS Surveyor to complete title search, compile legal plans and topographic mapping
- Developed existing conditions maps
- Identified highest & best use by parcel
- One-on-one meetings with councillors, interested **neighbours; ongoing dialogue with CAO; identified ‘hot topics’**
- Consultant engaged; preliminary ag sector and community surveys



ITEMS FOR COLLABORATION

- Joint advocacy for infrastructure investment
 - Building Canada Fund (items with a provincial component, e.g. Farewell access)
 - National Trade Corridors Fund (trade & transportation infrastructure with an export focus)
- Land use items:
 - Harbour Road extension

