

# Business Plan





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# Oshawa Senior Community Centres 55+

The Oshawa Senior Community Centres (OSCC55+) employs 25 full time and 20 part time employees including an Executive Director, Community and Volunteer Relations Manager, Leisure Programs Manager, Community Support Services Manager and an Administration and Finance Manager.

#### **MISSION STATEMENT**

The OSCC55+ is an experienced and innovative not-for-profit organization that serves the 55+ community through excellence in leadership, advocacy and a holistic approach to wellness.

This is achieved through the support of community partners and our shared commitment to the provision of sustainable, engaging leisure programs and supportive independent living services.

#### VISION

Inspiring the well-being of older adults in Oshawa through enjoyment, active living, wellness, lifelong learning, social interaction and empowerment.

#### VALUES

Respect Caring Healthy Living Learning and Personal Growth Collaboration Empowerment

# 2023 BUSINESS PLAN Oshawa Senior Community Centres 55+

### **1. SERVICE DESCRIPTION & CLIENT IDENTIFICATION**

#### **Service Description**

Programs and Services include Community Support Services, Recreation & Special Events and Continuing Education. The volunteer program (Partners at Work) supports over 500 volunteers who provide support in the delivery of programs and services.

#### **Community Support Services**

The Centres, with funding support from the Local Health Integrated Network (Ontario Health) Community Support Services stream, assist seniors to remain self-reliant, active members of the community by providing direct support to help them remain independent. These services include meals, foot care clinics, adult day programs, transportation, client intervention with peer mentor support, physiotherapy exercise and falls prevention classes.

#### **Recreation & Special Events**

Offering drop-in and both in person and **online** low-cost recreational opportunities for seniors is a core focus. Recreation includes a wide range of activities such as card and table games, sports and athletics and general interest pursuits with regular monthly and themed special events.

#### **Continuing Education**

Providing opportunities for personal growth and life-long learning, the continuing education program offers courses in six broad categories – fitness, dance, yoga, general interest, workshops and seminars and computer and technology courses **both online and in person**.

#### **Partners at Work**

Partners at Work focus on three elements of volunteer service:

- Program delivery by over 300 volunteers allows the Centres to offer a wider range of programs, services and activities.
- Volunteers assist staff in planning, implementing and evaluating programs, services and activities and help give the senior's voice; and to use their talents in rewarding ways.

#### Advocacy and Support

The OSCC55+ and the Board of Directors accept responsibility to support seniors in the community. The Board takes a role in matters of concern to seniors. This committee has been active in understanding and supporting issues pertaining to seniors.

#### **Client Identification**

The primary clientele are Oshawa residents, taxpayers aged 55+. Programs, services and activities focus on seniors remaining independent in their homes and aging in place. We offer memberships to non-resident seniors and some persons under age 55 placed in the adult day programs by the Central East Integrated Health Network (Ontario Health Team).

#### 2. 2022 BUSINESS PLAN ACCOMPLISHMENTS

This section reports progress on the Strategic Plan priorities and the 2022 accomplishments.

#### **Excellence in Leadership**

Actions in 2022 that demonstrated achievements in the strategic priority of excellence in leadership were:

- Completed an analysis of programs and services for seniors in the City of Oshawa Age-friendly Strategy.
- Continued to lead the Province in the provision of outreach during the COVID crisis prompting many seniors' centers to seek guidance on how to mobilize to virtual programming.
- Implemented the OSCC55+ Transportation Strategy recommendations to enhance the van transportation service.
- Planned and implemented a full schedule of online, hybrid and in person programming.
- Return of in-person sponsorship of events revenues over \$5,300 & website page dedicated to this.
- Successful volunteer recognition strategy in April personalized packages delivered to the volunteers homes.

#### **Organizational Development**

Actions achieved in 2022 that demonstrated achievements in the strategic priority of organizational development were:

- Continued to provide a healthy, collaborative work culture through transparent communication through regular staff meetings, update emails and Membership Council meetings.
- Marketing and Communication Strategy developed and membership campaign implemented to promote OSCC55+ programs, services and brand identity.
- Successful Student Placements in 2022 (33 students from 5 post- secondary schools and 6 fields of study).
- Increased Rideshare numbers to double from 2021 to 2022.
- 65 new Transportation clients registered in 2022.
- Use of technology to promote older adult programs and services enhanced by a new and upgraded Website.

#### Sustainability

- OSCC55+ continued to explore all opportunities for additional funding to support us in rebuilding our business from the impacts of COVID-19 while ensuring accessibility to affordable programming for older adults.
- Additional funding was received from Ontario Health East for Community Support Services including:
  - One-time COVID-19 Recovery Supports **\$40,160**.
  - Ontario Dementia Strategy funding **\$105,119** to increase capacity to deliver community dementia programs.
  - Increased based funding allocations of **\$18,355** (2021-22) and **\$25,135** (2022-23).
- **\$25,000** was received through the New Horizons for Seniors Program for creating cultural community connections to continue to provide high quality, affordable and diverse programs and increase relationships within cultural projects, programs and events.

- **\$27,400** was received through the Ontario Trillium Foundation for the Community Building Fund Capital Stream to improve accessibility of the John St. facility by renovating the elevator and accessible washroom.
- A 3-year commitment from the Older Adult Centres' Association of Ontario (OACAO) for the Links2Wellbeing: Social Prescribing for Older Adults project to remove social isolation and financial barriers to improve access to programs and services.

#### **COVID-19 Update**

The leadership team have continued to recognize and respond to the profound negative effect COVID continues to have on seniors and have continued to provide outreach and necessary services to sustain those in our community most at risk.

- Organized and supported 3 vaccination clinics at the John Street Branch
- Have agreement in place with Durham Region Health Department to offer a vaccination clinic at the upcoming Active Living Fair in October 2022
- Booked vaccination appointments

The Board of Directors resolved to revoke the vaccination policy as of September 22, 2022. Staff, participants, volunteers, students, contractors and visitors are no longer required to provide proof of COVID-19 vaccination upon entry and/or to participate in any OSCC branches and/or programs. In addition, masks are strongly recommended.

#### **2022 Programs and Service Level Results**

The Centres continued on its path to provide comprehensive programs, services and activities for seniors 55 plus.

Leisure Programs	2022 Target	2022 Projected
Education Courses offered in branch	80	404
Education Courses offered online	340	166
Recreation Programs offered in branch	70/week	74/week
Recreation Program offered online	10/week	5/week
Special Events offered	2/week	3/week

Community Support	2022 Target	2022 Projected
Adult Day Programs: - # of attendances - # of different individuals	13,000 200	14,000 225
Meal Services: - Regular meals served	62,500	52,448 fewer patrons ordering full meals
Wheels to Meals Program	2,700	3,600
Transportation: - Day Program - Van Stop - Rideshare (carpooling) Total:	10,500 3,600 <u>9,000</u> 23,100	13,420 2,928 <u>9,622</u> 25,970
Foot Care (appointments)	6,000	5,284
Clients Intervention (visits)	500 visits 120 individuals	700 visits 200 individuals
Physiotherapy Exercise and Fall Prevention Classes – attendances	39,000	35,622
Volunteers – number active / average per volunteer	500 100	300 30

## 3. 2023 OSCC55+ BUSINESS PLAN GOALS

The 2023 goals are outlined in the Appendices as we complete the strategic goals listed below.

#### A. Excellence in Leadership

OSCC55+ is a community a leader in the province in the provision of services to seniors. We are viewed as an industry expert.

#### **B.** Organizational Development

OSCC55+ is committed to managing its facilities, human resources, volunteers and developing strategic partnerships.

#### C. Sustainability

OSCC55+ has undertaken a strategic approach in planning to meet the diverse needs of older adults in Oshawa and to position our organizational financial performance to be sustainable going forward.

#### **D. Program and Service Delivery**

Achieving targets in the Community Support Services as set by our funders is a priority along with achieving the annual goals set out for Leisure Programs, supported by the volunteer Partners at Work program.

#### **RESOURCE REQUIREMENTS**

The 2023 proposed budget is \$4,956,330, an increase of \$249,534 from the approved budget of \$4,706,796 in 2022. The overall increase to the 2023-operating budget is a result of unavoidable increases to salaries, benefits, inflationary costs and increased capacity of in-person programs.

#### **CITY OF OSHAWA GRANT**

The increase to our 2023 grant request is \$51,708.

OSCC55+ will continue to generate additional revenues through user fees, fundraising and donations.

#### CONCLUSION

The OSCC55+ 2023 goals are established with a focus to continue to achieve actions related to the three OSCC55+ Strategic Plan Priorities: Excellence in Leadership, Organizational Development and Sustainability, and to advance overall program and service delivery.

# 2023 OSCC55+ BUSINESS PLAN GOALS (Appendix to Section 3)

Agency Priority	3A. Excellence In Leadership
City of Oshawa Strategic Plan Goals	<ul> <li>Accountable Leadership: <ul> <li>Ensure respect, responsiveness and transparency</li> <li>Deliberate community engagement</li> <li>Our corporate culture demands excellence and respect</li> <li>Develop and leverage relationships</li> </ul> </li> <li>Social Equity: <ul> <li>Ensure an inclusive, healthy and safe community</li> <li>Enrich our community through diversity</li> <li>An active, healthy and safe community</li> </ul> </li> <li>Cultural Vitality: <ul> <li>Support arts and culture and heritage that engage and inspire</li> <li>Enrich our community through culture</li> </ul> </li> </ul>
OSCC55+ Goals	<ol> <li>Ensure that OSCC55+ is an effective leader and provider of programs and services for older adults 55+ in Oshawa.</li> <li>Ensure that OSCC55+ continues to provide high quality, affordable and diverse programs and services for older adults in Oshawa.</li> </ol>
Responsibility	OSCC55+ Executive Director, Leadership Team

Actions	Timing	Lead	Performance Measures	Target
<b>Goal 1: *1.3</b> Continue collaborative partnerships with Ontario Tech and Durham College which include performance measures to enhance programs and services for older adults 55+	2023	Executive Director and Leadership Team	Increased partnerships with Community Support Agencies such as Community Care Durham, Alzheimer's of Durham and all educational institutions.	Increase # research projects and City of Oshawa teaching city projects
<b>Goal 1: *1.4</b> Ensure that OSCC55+ continues to provide high quality, affordable and diverse programs and services	2023	Executive Director and Leadership Team	Advance the diverse programming needs to include new cultural opportunities; and to apply the Equity & Inclusion Lens when planning for programs and events to assist in eliminating barriers to access OSCC55+ programs.	Offer a minimum 4 culturally diverse special events

Actions	Timing	Lead	Performance Measures	Target
<b>Goal 1: *1.5</b> Develop and implement performance measures and methods for measuring client satisfaction.	2023	Executive Director and Leadership Team	To research and redevelop a tool for measuring Client satisfaction	500 Responses
<b>Goal 1: *1.6</b> Be an active affiliate on the Durham Ontario Health Team	2023	Executive Director	Support the Durham Health Team application as an affiliate.	Attend all meetings
Goal 2: *2.1 Implement the goals of the City of Oshawa Age-friendly strategy	2023	Leadership Team	Goals and actions led by OSCC55+ are met within the identified time lines.	Complete 4 goals per quarter

\* refers to the 2019-2023 OSCC55+ Strategic Plan Goal – Table 1

New Resource Requirements	Covered through current operations funding through City of Oshawa grant, LHIN base funding and grants.			
Goals Achieved to meet Strategic Plan	Excellence in Leadership is achieved through enhanced community partnerships that see increased awareness of OSCC55+, increased referrals, enhanced programs and services and an older adult strategy for Durham Region implemented.			

Agency Priority	3B. Organizational Development
City of Oshawa Strategic Plan Goals	<ul> <li>Accountable Leadership: Ensure respect, responsiveness and transparency</li> <li>Deliberate community engagement</li> <li>Our corporate culture demands excellence and respect</li> <li>Develop and leverage relationships</li> </ul>
OSCC55+ Goals	<ol> <li>Ensure that OSCC55+ remains a progressive, sustainable and innovative organization.</li> <li>Ensure that OSCC55+ embraces the well-being of staff and volunteers (social, emotional, intellectual and physical).</li> <li>Support professional development of OSCC55+ staff and Board members.</li> <li>Recruit and train volunteers to be skilled, professional and dedicated when supporting OSCC55+ programs and services.</li> </ol>
Responsibility	OSCC55+ Executive Director, Leadership Team

Actions	Timing	Lead	Performance Measures	Target
Goal 1: *1.1 Develop and implement an integrated information system/ technology plan to improve operational efficiencies	2023 Q1	Leadership Team	Enhance and integrate technology to assist seniors	Increase of use of technology by 25%
<b>Goal 1: *1.2</b> Implement an Organizational Development Plan to build OSCC capacity to support the rapid growth of the 55+ population in the City of Oshawa	2023 Q2	Executive Director	Implementation of the City's 2023 workforce strategy recommendations	3 Positions
Goal 2: *2.1 Promote a healthy work place environment for staff and volunteers.	2023	Leadership Team	To develop a staff wellness program that meets the needs and interests of the team.	4 annually
<b>Goal 3: *3.1</b> Provide the Board and Staff at least one annual professional development Workshop	2023	Executive Director	Annual development workshop.	One workshop annually

Actions	Timing	Lead	Performance Measures	Target
<b>Goal 4: 4.1</b> Implement the Volunteer Engagement Strategy	2023	OSCC Staff Volunteers	Volunteers are recruited, engaged and retained.	increase volunteers to pre-COVID # 500

\* refers to the 2019-2023 OSCC55+ Strategic Plan Goal – Table 2

New Resource Requirements	Covered through current operations funding through City of Oshawa grant, LHIN base funding and grants.
Goals Achieved to meet Strategic Plan	OSC55+ has strong organizational development with leading edge, high quality programs delivered by staff that are mentored, trained and happy.

Agency Priority	3C. Sustainability
City of Oshawa Strategic Plan Goals	<ul> <li>Economic Prosperity &amp; Financial Stewardship:</li> <li>Ensure economic growth and a sound financial future <ul> <li>Financial strategy</li> <li>Build and further diversity our economy</li> <li>Wise land use</li> <li>Safe and reliable infrastructure</li> </ul> </li> <li>Accountable Leadership: <ul> <li>Ensure respect, responsiveness and transparency</li> <li>Deliberate community engagement</li> <li>Develop and leverage relationships</li> </ul> </li> <li>Social Equity: <ul> <li>Ensure an inclusive, healthy and safe community</li> <li>Enrich our community through culture</li> <li>An active, healthy and safe community</li> </ul> </li> </ul>
OSCC55+ Goals	<ol> <li>Ensure that OSCC55+ continues to be financially sustainable.</li> <li>Ensure that OSCC55+ branches are designed to meet the current needs of participants, are accessible and well maintained.</li> <li>Increase membership numbers and the diversity of OSCC55+</li> </ol>
Responsibility	Board of Directors, Executive Director, Leadership Team

Actions	Timing	Lead	Performance Measures	Target
<b>Goal 1: *1.1</b> Develop a 5-year Financial Management Plan to ensure organizational financial stability	2023	Executive Director and Finance Manager	Complete a five-year financial plan.	Increase fees over 5 years by 5%
<b>Goal 1: *1.3</b> Develop and implement a Business Partnership and Corporate Sponsorship Plan to diversify and provide multi- year funding opportunities	2023	Volunteer & Community Relations Manager	A formal business partnership and sponsorship plan is created and Board approved.	A corporate sponsorship plan that aligns with our core business
<b>Goal 1: *1.4</b> Apply the Municipal Service Agreement in accordance with the KPMG Audit	2023	Executive Director and City Solicitor	A City of Oshawa/OSCC55+ municipal services agreement is implemented	Ongoing

Actions	Timing	Lead	Performance Measures	Target	
Goal 1: *1.5 Undertake a Rates and Fees review of services and programs provided including subsidy, refund and memberships by OSCC55+	2023	Leadership Team	The Board of Directors approves a new policy revising the subsidy, refund and cancellation fees.	Increase fees and develop new subsidization and refund policy	
<b>Goal 1: *1.6</b> Review and update the donations and sponsorship policy and explore a web interface	2023	Leadership Team	The Board of Directors approves a revised Donation Policy.	Increase donations by 5%	
<b>Goal 2: *2.1</b> Participate in feasibility study to create a permanent OSCC55+ fifth branch in a recreational facility in North Oshawa	2023	Executive Director A feasibility study to construct a new recreatio centre in the northwest quadrant is complete.		Participate in meetings and feasibility study	

\* refers to the 2019-2023 OSCC55+ Strategic Plan Goal – Table 3

New Resource Requirements	Covered through current operations funding through City of Oshawa grant, LHIN base funding and grants.		
Goals Achieved to meet Strategic Plan	OSCC55+ will be a sustainable organization through support from corporate and community partnerships to ensure there is sufficient space for programs that are operated effectively and efficiently.		

Agency Priority	3D. Programs and Service Delivery		
City of Oshawa Strategic Plan Goals	<ul> <li>Economic Prosperity and Financial Stewardship: Ensure economic growth and a sound financial future</li> <li>Social Equity: Ensure an inclusive, healthy and safe community</li> <li>Cultural Vitality: Support arts and culture that engage and inspire</li> </ul>		
OSCC55+ Goals	<b>Living well at 55+:</b> To create a healthy, engaged and active living community of older adults through provision of community support services, educational and recreational programs and volunteer activities.		
Responsibility	Programs & Services Director		
Supporting Partners	Ontario Health East as the funder of Actions 4 to 11		

Actions	Timing	Lead	Performance Measures	Target
<ol> <li>Support the Age- friendly social participation recommendations</li> </ol>	2023	Leisure Programs Manager	Actions to achieve goals of the plan are achieved	Q4
2. Develop strategies and best practices to enhance the continuing education programs	2023	Leisure Programs Manager	20 new continuing education courses offered	Q4
3. Meet waitlist demand at OSCC sites i.e. add Sikorski site and look for efficiencies, i.e. move sites with low attendance	2023	Community Support Services Manager	Percent increase in attendances at physiotherapy classes.	3% increase in attendances
<ol> <li>Provide consistent quality meals at all branches and survey members for feedback</li> </ol>	2023	Community Support Services Manager	Number of regular meals serviced	32,872 meals

5.	<ul><li>Provide transportation:</li><li>Day program</li><li>Van stop</li><li>Rideshare</li></ul>	January – December 2023	Community Support Services Manager	Number of one way trips a. Day program b. Van stop c. Rideshare	a. 13,375 b. 813 c. 1,200
6.	Provide and increase foot care services. Specialized ADP site	January – December 2023	Community Support Services Manager	Number of appointments	5,382
7.	Provide adult day programs	January – December 2023	Community Support Services Manager	Number of attendances. Number of different individuals	15,800 attendances 200 individuals
8.	Provide peer mentoring service.	January – December 2023	Community Support Services Manager	Numbers of volunteer visits Number of individuals visited	530 visits 120 individuals
9.	Continue to deliver the Physiotherapy Exercise and Falls Prevention program	January – December 2023	Community Support Services Manager	Number of attendances	25,823
10.	Offer Continuing Education courses both online and in person	January – December 2023	Leisure Programs Manager	Number of attendances	60,000
11.	Offer recreation programs online and in person including special events	January – December 2023	Leisure Programs Manager	Number of attendances	125,000
12.	Monitor volunteer effort	January – December 2023	Volunteer Manager	Average hours/volunteer	50

New Resource Requirements	None. Central East LHIN base and OSCC55+ operating budget including C of Oshawa grant.			
Goals Achieved to meet Strategic Plan	Seniors attain wellness by attending OSCC55+ programs and services, delivered with the values of respect, caring, healthy living, learning and personal growth, collaboration and empowerment.			

#### The Corporation of the City of Oshawa

#### 2023 Operating Budget

#### **Oshawa Senior Citizens Centres**

Description	2022 Projected Actuals	2022 Approved Budget	2023 Proposed Budget	2023-2022 Variance \$'s	2023-2022 Variance %
Personnel Costs	3,465,496	3,544,005	3,738,237	194,232	5.5
Program and Office Supplies	54,451	80,624	76,907	(3,717)	(4.6)
Professional Services	402,152	724,920	763,905	38,985	5.4
Maintenance and Repairs	255,520	286,629	303,299	16,670	5.8
Utilities	39,698	52,673	55,774	3,101	5.9
Contributions and Financial Charges	18,088	17,945	18,208	263	1.5
Agency Generated Revenue	(2,410,649)	(2,874,846)	(3,072,672)	(197,826)	6.9
City of Oshawa Grants	(1,831,950)	(1,831,950)	(1,883,658)	(51,708)	2.8
Total Oshawa Senior Citizens Centre	(7,194)	-	-	-	

Variance Explanations:

The overall increase to the 2023 Operating Budget consists primarily of unavoidable increases to salaries, benefits, inflationary costs and increased capacity of in-person programs.