

### **Culture**

Adoption of the customer as a focal point of all decisions related to delivering services and experiences that create satisfaction, loyalty and advocacy within the community.

- To proactively respond to our changing environment, the City's corporate organization and administrative structure was modified to be more strategic and customer centric, with goals of fostering a culture of innovation, collaboration, accountability and fiscal responsibility to deliver an exceptional customer experience.
- Examples such as our new CityView land management software offers a more customer centric approach, providing residents and businesses with the opportunity to seamlessly engage.



## Change

The positive advancement of our community and the process by which an organization encourages behaviors and attitudes that are consistent with values and goals.

- Oshawa's population is growing rapidly, with of 187,813 residents; an increase of over 28,000 since 2016.
- Major demographic shift. Canadian newcomers and young families within our Province choosing Oshawa.
- Development is happening at an unprecedented pace, with the highest ever recorded building permit values on record at \$901 million.
- Many new companies and thousands of new jobs are coming to Oshawa.



**Innovation** A novel idea, method, or approach that works to incrementally solve a challenge or improve a process.

- Oshawa has earned a global reputation for engineering excellence, aerodynamic testing and thermal management of new products in the automotive realm and beyond. Automakers and parts suppliers from around the world are taking notice.
- Pipeline of 30,000 students at three renowned postsecondary institutions with over 120,000 global alumni.
- A top market in Canada for tech talent growth.
- TeachingCity Oshawa has brought together 1,711 students and 135 faculty to tackle unique projects and challenges facing our city.



# Oshawa's Business and Economic Development Services

50 Centre Street South Oshawa, Ontario, Canada L1H 3Z7

business@oshawa.ca oshawa.ca/business 1-800-6-OSHAWA (1-800-667-4292) 905-436-5617

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